



YOUR HOLIDAY STARTS HERE



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IT ALL STARTS WITH A DREAM

Life can be incredibly demanding. We all deserve a break now and again to recharge our batteries, spend quality time with our loved ones and enjoy the fruits of our hard work.

If you've always wanted to take more holidays, but without going in circles to plan them, you now have the power to make those dreams a reality and on your own terms. It all starts with Dream Vacation Club, your new all-access pass to the holidays you've been dreaming of.

NOT JUST ANY CLUB

Dream Vacation Club offers holiday assurance and security, which ensures that you always have the opportunity to take a well-deserved break when you need it the most.

Trends in fractional holiday ownership are moving away from fixed-weeks towards a more flexible system, which provide greater holiday options. This is why we work on a no-frills points allocation system which allows you to book your holiday online or telephonically through our Holiday Concierge department.

As a member, you'll enjoy a lifetime of travel memories with a diverse selection of hand-picked holiday accommodation across exclusive resorts in South Africa. These range from our own developments, including our flagship Peninsula All-Suite Hotel in Cape Town, to luxurious resorts of international distinction.

Along with assured satisfaction and top-notch service, our club is backed by 20 years' of experience and our loyal and dedicated team are waiting to make your next holiday your best one yet.



OUR DREAM VACATION CLUB RESORTS

Planning a holiday as a member of Dream Vacation Club isn't just about choosing a room – it's about searching for that perfect experience and we're here to help you find it.

Over the years, Dream Vacation Club has secured a wide selection of holiday accommodation and incorporated Dream Vacation Club points which have been allocated according to unit size, facilities, location, season and demand. Most of our resorts are situated in popular holiday areas of South Africa and have been chosen for their peaceful surroundings, as well as their close proximity to wilderness and wildlife, or for their special-interest elements.

We have also personally star-graded our options from "standard" to "deluxe" to help you decide on the holiday most suitable for you. Bear in mind that our foremost resorts naturally require more points than comparable accommodation with fewer stars, for the same time of the year.



GO INTERNATIONAL

If you love to travel internationally, Dream Vacation Club will also give you the power to make your international holiday dreams a reality.

We offer some of the world's most sought-after resorts through our various exchange partners like RCI, Interval International and iExchange. Start with 4100 or more points and when you're ready to book, one of our international sales executives will assist you by adding the finishing touches.

| ACCOMMODATION OPTIONS | MINIMUM POINTS* |
|--|-----------------|
| Studio 2 Sleeps 2 only | 4100 |
| Studio 4 Sleeps 2 adults and 2 children under 12 on a sleeper couch Open-plan unit | 4700 |
| One-bedroom unit 4 sleeper Sleeps 2 adults and 2 children under 12 on a sleeper couch Private unit | 5300 |
| Two-bedroom unit 4 sleeper | 6000 |
| Two-bedroom unit 6 sleeper Sleeps 4 adults and 2 children under 12 on a sleeper couch | 6560 |
| Two-bedroom 8 sleeper Includes 2 sleeper couches | 8300 |
| Three-bedroom 6 sleeper | 9900 |
| Three-bedroom 8 sleeper Sleeps 6 adults and 2 children under 12 on a sleeper couch | 11500 |

*Provisional indicator – points are subject to change



LET'S GET STARTED

During a short consultation, we will help you determine which level of membership will best suit you. Our sales executives will be available to help establish your holiday requirements by asking a few simple questions such as how many people usually travel with you, how frequently you travel or would like to travel, and if you prefer shorter or longer holidays. Keep this all in mind.

Based on this quick needs analysis, we will then propose a suitable point allocation guideline which you will receive annually for as long as you remain a member of Dream Vacation Club. You only purchase these points once-off, with the option to upgrade at any time.

Contact us by calling: 0860 10 23 74 or email info@dreamresorts.co.za

Alternatively, send a text with the word "club" and your name, to 37289 and we will get in touch.

HOW DO I BOOK MY HOLIDAY?

We know that planning your holiday should be fun, but most of all, we believe in keeping it simple.

To book your holiday, all you need to do is page through your electronic member companion and select a destination as well as a preferred resort, with some alternatives. Our easy-to-follow guide provides you with the exact number of points required for a holiday at a specific destination, along with our star grading to give you a better idea of what the selected accommodation offers.

You can call our Dream Vacation Club Holiday Concierge department or simply log onto our website with your membership number handy. Yes, it's that easy.





OUR DELIVERY PROMISE

Dream Vacation Club purchases resorts or specific weeks at various resorts in areas of high demand on an on-going basis. This is why we can deliver top-notch accommodation options which tick all of the right boxes.

Our 8 month delivery promise is unique to Dream Vacation Club as it ensures that you get the holiday you want, when you want it. It is our core value proposition which sets us apart from other holiday clubs. Members are, however, encouraged to book in advance to take advantage of this benefit.

Our member requests are continuously monitored to guide the club's trustees with their decision-making when it comes to acquiring holiday stock for the club. Should there be demand for specific areas or properties within desired seasons, the trustees will attempt to acquire this stock in order to satisfy member demand for the future.

In the event that you cannot be accommodated at a particular Dream Vacation Club property at the time of request, the trustees will endeavour to acquire suitable accommodation for you, prior to check-in.

WHAT ABOUT THE FINANCING?

Dream Vacation Club offers in-house financing facilities and as a member you will be able to take the reins in financing your membership capital amount with us and still be able to go on holiday while paying it off.

We have various credit options available to finance your membership loan, including terms up to 60 months to pay. Subscription fees for your membership are payable in advance or by debit order monthly over a 12 month calendar period. Knowing what your holiday will cost you upfront offers you peace of mind and you can avoid those massive credit card bills after you return from your holiday, or having to spend all of your savings on your own well-deserved leisure time.

DREAM VACATION CLUB

IN A NUTSHELL

- Secure leisurely holidays at a fraction of the cost for the future
- Snap up value-for-money offerings at sought-after resorts (not always available to the general public)
- Enjoy self-catering options with the flexibility of mid-week, weekend, full week or longer stays
- Purchase additional points at any time
- Select the dates, season, destination and the size of your accommodation
- Our 8 month delivery promise ensures that you get the holiday you want, when you want it
- Instant access to international travel options
- Our in-house finance allows flexible monthly payment options
- Borrow up to 100% of next year's points allocation for an extended holiday, or to book a higher category resort
- Accumulate your points for up to 3 years
- Bequeath your points to your loved ones
- Benefit from the Dream Hotels & Resorts Rewards programme

DREAM REWARDS

As a valued Dream Vacation Club member, you are entitled to enjoy the benefits of the Dream Hotels & Resorts Rewards Programme which offers you a range of VIP holiday benefits and discounts. Visit www.dreamresorts.co.za for more information.

CANCELLATION POLICY

Dream Vacation Club is one of the few clubs that has exit options in place should you feel that our product no longer lives up to your expectations. All options are subject to a member having fully settled their loan account obligation as well as their club subscriptions being up-to-date.

As we remind all of our members, becoming part of Dream Vacation Club is designed to be a longer-term holiday investment, in yourself, your family and friends.



POINTS LEVEL GUIDE

Our guidelines below will provide you with some direction on the kind of holiday you can expect, depending on the amount of points that you purchase. You can purchase additional points at any time should your holiday requirements change. Senior members qualify for membership with a reduced subscription fee obligation with access to a limited amount of properties.

START-UP LIFESTYLE

POINTS ALLOCATION: 1000

At this level you would be entitled to:

- Limited mid-week breaks during off-peak seasons

WEEKENDER

POINTS ALLOCATION: 2000

At this level you would be entitled to:

- One long weekend per annum or multiple midweek breaks
- Or choose a full week during off-peak seasons

WEEKENDER PREMIUM

POINTS ALLOCATION: 4000

At this level you would be entitled to:

- Multiple weekend breaks per annum

FAMILY

POINTS ALLOCATION: 7500

At this level you would be entitled to:

- A week's holiday during selected school holidays including some weeks over the Christmas and New Year period
- Multiple weekend or mid-week breaks
- Access to go on at least one international holiday through our exchange partners

FAMILY PREMIUM

POINTS ALLOCATION: 10 000

At this level you would be entitled to:

- Multiple school holiday weeks throughout peak seasons
- Multiple weekend or mid-week breaks
- Access to at least one or two international holidays through our exchange partners

PLATINUM

POINTS ALLOCATION: 15 000

At this level you would be entitled to:

- Multiple school holiday weeks and weekend breaks
- Preferential booking access with a dedicated booking agent
- Access multiple international holidays through our exchange partners and hotel accommodation worldwide
- For every 3 out-of-season mid-weeks (Monday to Friday) booked in a calendar year, you would be able to book another mid-week for free (in the same calendar year)

Please note that the points mentioned above serve as a guideline to assist with decision making together with a sales executive. They provide an indication of the holidays, which can potentially be booked to satisfy your specific vacation needs.





HOW AND WHAT WOULD YOU PAY?

1. Following a discussion with your sales executive, a needs analysis will be conducted to help establish your vacation requirements and the number of points required to fulfil your holiday needs
2. The number of Dream Vacation Club points that you purchase will determine the resort, time of year and length of stay of your holiday. Please refer to the points guidelines on page 9
3. The purchase price of your Dream Vacation Club points can be paid for either in cash or on credit, which is available via Dream Vacation Club's in-house financing division
4. Should you purchase your points on credit you will be responsible for monthly repayments of your loan amount which is payable over a term of up to 60 months. Terms and conditions are applicable to credit purchases and discounts apply to cash purchases
5. To ensure that the club's vacation units are maintained throughout the year, you will also be liable for an annual subscription fee which can be paid for upfront in cash, or interest free over a 12 month calendar period

POTENTIAL SAVINGS FOR A 7 NIGHT STAY

THE PENINSULA ALL-SUITE HOTEL - MID/HIGH SEASON (2 BED/6 SLEEPER APARTMENT)

| RENTAL | | DREAM VACATION CLUB | | | | CUMULATIVE SAVING | CLUB SAVING % |
|---|------------|---------------------|--------------|-------------------|--------------------|-------------------|---------------|
| | | POINTS REQUIRED | LOAN CAPITAL | SUBSCRIPTION FEES | TOTAL FEES | | |
| COST DURING LOAN OBLIGATION PERIOD | | | | | | | |
| Year 1 | R26 600.00 | 4000 | R15 080.34 | R8555.00 | R23 635.34 | R2964.66 | 11% |
| Year 2 | R28 462.00 | 4000 | R15 080.34 | R9153.85 | R24 234.19 | R7192.47 | 15% |
| Year 3 | R30 454.34 | 4000 | R15 080.34 | R9794.62 | R24 874.96 | R12 771.86 | 18% |
| Year 4 | R32 586.14 | 4000 | R15 080.34 | R10 480.24 | R25 560.58 | R19 797.42 | 22% |
| Year 5 | R34 867.17 | 4000 | R15 080.34 | R11 213.86 | R26 294.20 | R28 370.39 | 25% |
| Year 6 | R37 307.88 | 4000 | R15 080.34 | R11 998.83 | R27 079.17 | R38 599.10 | |
| R190 277.53 | | | | | R151 678.43 | | |
| COST OUT OF LOAN OBLIGATION | | | | | | | |
| Year 7 | R39 919.43 | 4000 | R0.00 | R12 838.75 | R12 838.75 | R38 599.10 | 68% |

The figures used are based on current rates and have been escalated at a 6% CPI to illustrate projected savings. Figures are for illustrative purposes and are subject to change



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